



## Recommendation for Action

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**File #:** 21-1916, **Agenda Item #:** 33.

6/3/2021

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### **Posting Language**

Authorize an amendment to an existing contract with Schneider Electric Smart Grid Solutions, LLC, for the continued license of web-based load profiling software, including maintenance and support, for an increase in the amount of \$3,947,000 and to extend the term by six years, for a revised total contract amount not to exceed \$6,002,814.

(Note: This contract is exempt from City Code Chapter 2-9C Minority and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Austin Energy.

### **Fiscal Note**

Funding in the amount of \$312,804 is available in the Fiscal Year 2020-2021 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Contract Amendment.

### **Prior Council Action:**

March 31, 2016 - Council approved the original contract, item 36, on an 9-0 vote with Council Member Zimmerman abstaining and Mayor Adler absent.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>> or to Paula Barriffe, at 512-322-6118 or [Paula.Barriffe@austintexas.gov](mailto:Paula.Barriffe@austintexas.gov) <<mailto:Paula.Barriffe@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

May 12, 2021 - Recommended unanimously by the Electric Utility Commission on an 8-0 vote, with Commissioners Ferchill, Funkhouser, and Wray absent.

### **Additional Backup Information:**

The proposed amendment will increase the authorization allowing Austin Energy to include additional meter volume due to growth in Austin and continue the use of automation software for demand response and load profiling software services. The load profiling services allow Austin Energy business customers to monitor every 15 minutes, their daily, and monthly energy usage over the internet through a secure website or mobile

applications. The service is a convenient and user-friendly means by which customers can identify wasteful energy practices, troubleshoot mechanical system maintenance issues, and verify improved conservation measures as well as correlations of energy use with business customers. The continuation of these services supports customer satisfaction for Austin Energy as it provides direct services/benefits to over 29,000 commercial and industrial customers; enables transparency and the availability of accurate information; provides customers with access to expanded programs and offerings, including those offered by the Electric Reliability Council of Texas; and provides essential data used for Austin Energy operations and demand response customer settlements.

Schneider holds copyright and trade secret rights to its proprietary software, licenses, and maintenance and support.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Current Contract Authorization</u>	<u>Requested Additional Authorization</u>	<u>Revised Total Authorization</u>
Initial Term	1 yr.	\$ 366,608		\$ 366,608
Optional Extension 1	1 yr.	\$ 366,608		\$ 366,608
Optional Extension 2	1 yr.	\$ 390,632		\$ 390,632
Optional Extension 3	1 yr.	\$ 480,358		\$ 480,358
Optional Extension 4	1 yr.	\$ 451,608		\$ 451,608
Proposed Amendment	6 yrs.		\$3,947,000	\$3,947,000
<b>TOTALS</b>	<b>11 yrs.</b>	<b>\$2,055,814</b>	<b>\$3,947,000</b>	<b>\$6,002,814</b>

**Note:** Contract Authorization amounts are based on the City’s estimated annual usage.

Strategic Outcome(s):

Government That Works for All.